

56c. next - 4/1/53 (cont)
 581 - John C. (ab. 20,000 pop) (T.A.R.)
 Losses on separate job. total 1930 (made in 1930)
 37% of obs.
 Turn over the bill of (T.A.R.)
 Tell the bank no; + make analysis.
 #9 Dayton (motor) when we do it
 What type of flr do we want?
 Bay flr. or straight (cart type). - (Bay flr is more economical
 (4,000,000 profit made in our straight, which was ab. 1/3 of total prof)
 Buy type - as per Plan. (C.B.H. + N.J.L. did not favor this; + S.H.C.)
 Total job \$32,14 for perimeter lighting job.
 Do complete job.
 #192 Wash. D.C. (Hoover, 2nd)
 Discuss interior modernization - "don't need to do" A.I.M.P.
 But we do need basement space for S.R. -
 Cost \$480.14 to do this job complete - To gain 500' in base
 Requires, + 200' if we can better arrange the space.
 (A.I.M.P.)
 #198 - La Porte, Ind.
 New Front Porch Dept., cost \$342.14 (of which Richardson will pay \$100)
 \$161.14 net. in \$1,000.00 net.
 Sales act. of \$12,000.
 Do it. - (2nd motion).
 #5 Columbus.
 Discuss modernization job - read M-P's letter.
 Perimeter lighting, new front, new floors + covering.
 Give up #153.

56a

56a

Intentional Retake